


一切全免费，电费省一半



华夏奔腾中文学校  
MORRIS CHINESE ACADEMY

Kepler X 新能源专家



免费咨询


免费设计

免费设备

免费安装

电费减半

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只需一张电费单

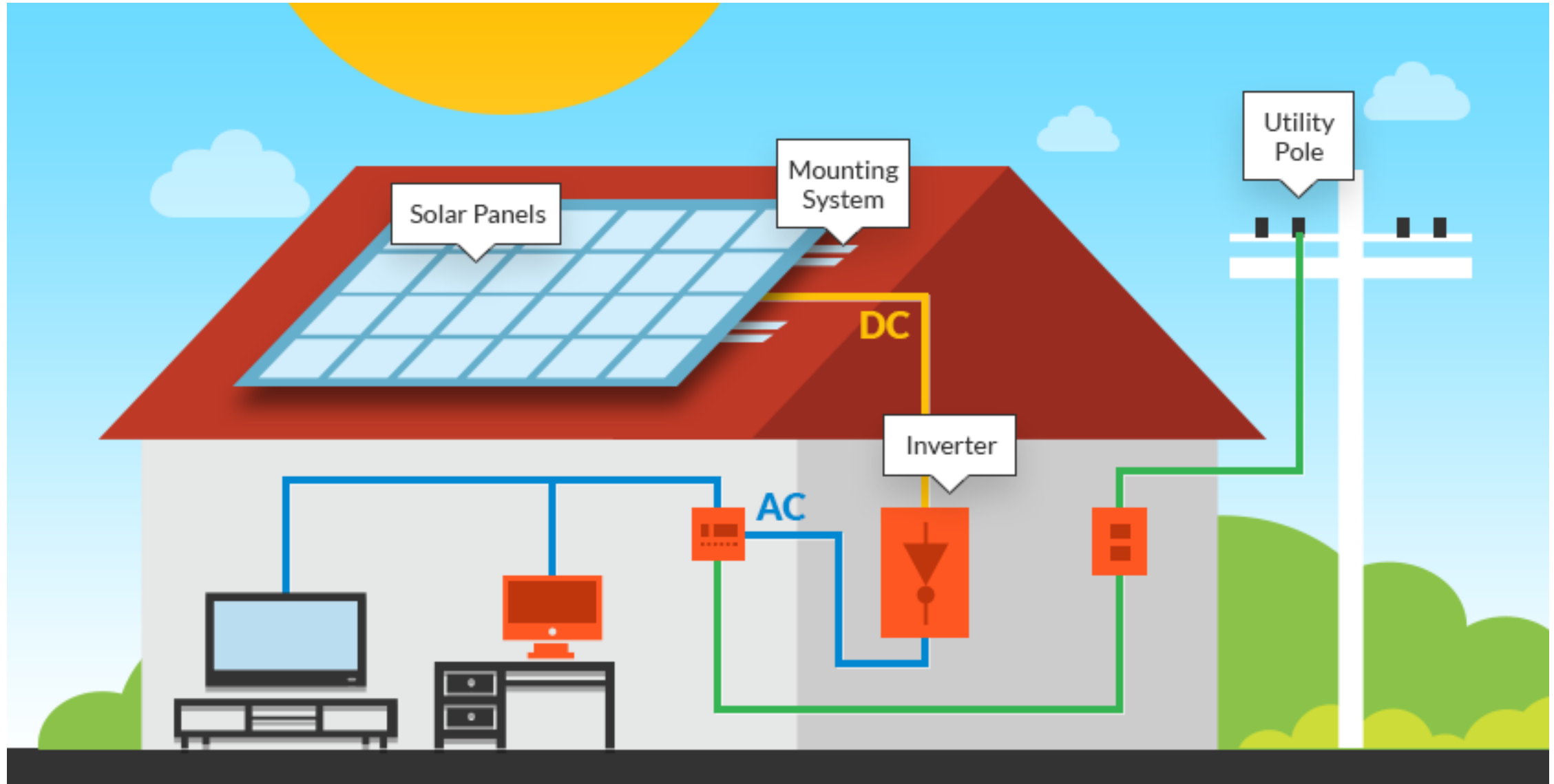
Kepler X 新能源专家

# Kepler X- 新能源专家



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# 太阳能-免费、环保



# 美国-政策面 政府鼓励 联邦政策+ NJ政策概况

		2020	2021	2022	2023	2024	2025-2032	2033	2034
更新前	工商业/电站级	26%	26%	26%	22%	10%	10%	10%	10%
	户用	26%	26%	26%	22%	-	-	-	-
更新后	工商业/电站级	26%	26%	30%	30%	30%	30%	26%	22%
	户用	26%	26%	30%	30%	30%	30%	26%	22%

**New Jersey Successor Solar Incentive Program**

Incentive Value: \$85 per 1,000 kilowatt-hours (kWh) of energy generated

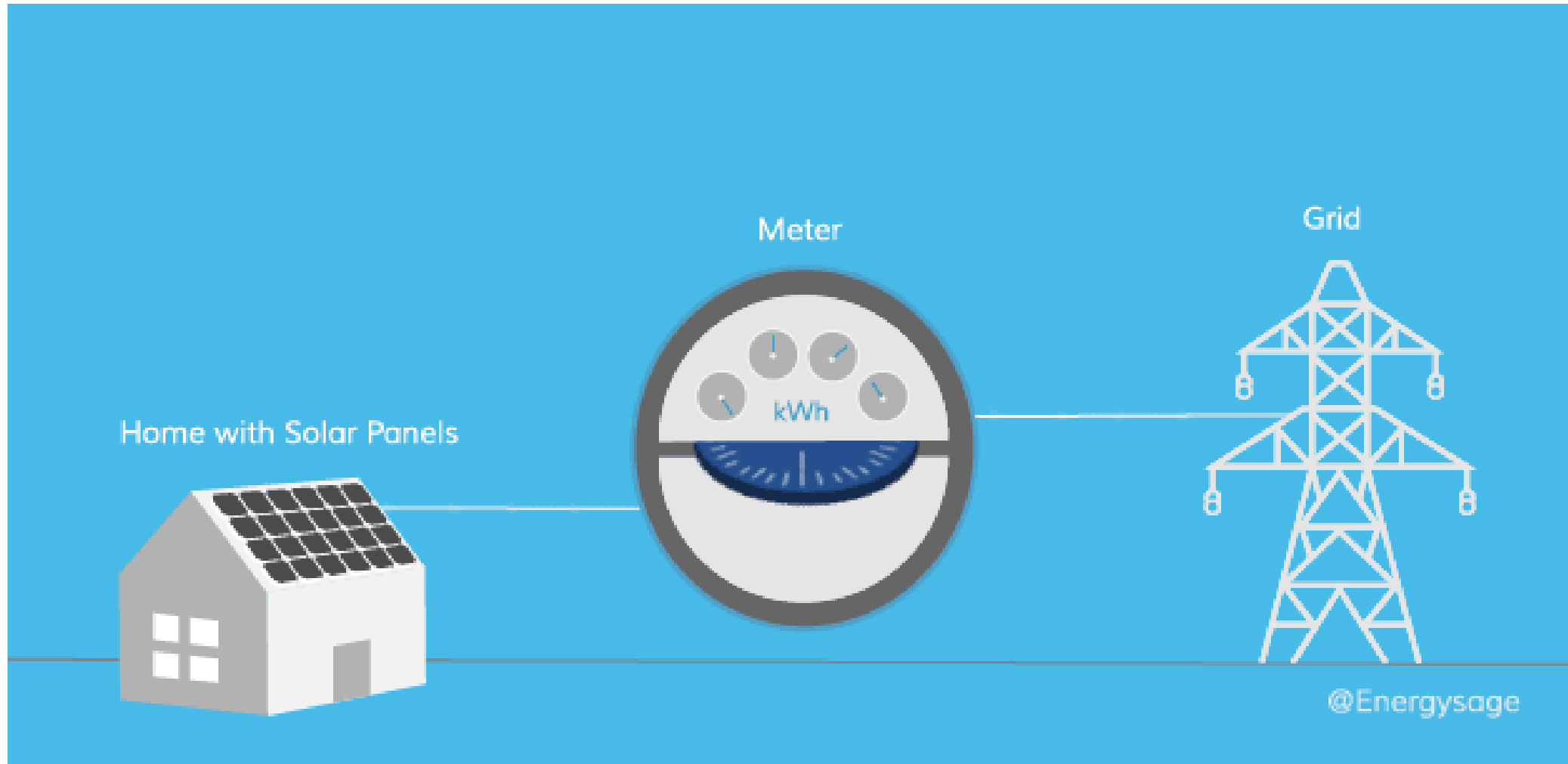
**New Jersey Property Tax Exemption for Renewable Energy Systems**

Incentive value: 100% of added property value from installing a renewable energy system

**New Jersey Solar Energy Sales Tax Exemption**

Incentive value: 100% of state sales tax on a solar system

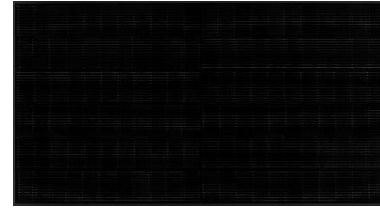
# 电力银行-随时发、随时用、随时存、随时取



## Net Metering in New Jersey

Net metering helps customers maximize their renewable energy investments. It enables customers to receive full retail credit on their utility bill for each kWh of electricity their system produces over the course of a year. At the end of an annualized period, the customer-generator will receive credit on their utility bill at the wholesale value of electricity for any excess generation that remains.

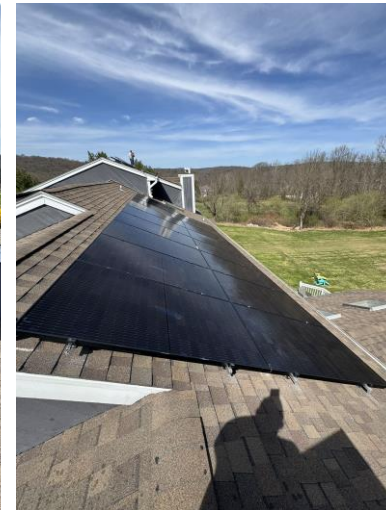
# 案例分享-Lease太阳能，无任何费用，年度电费账单从\$6385直降到\$2736



\*89 pcs

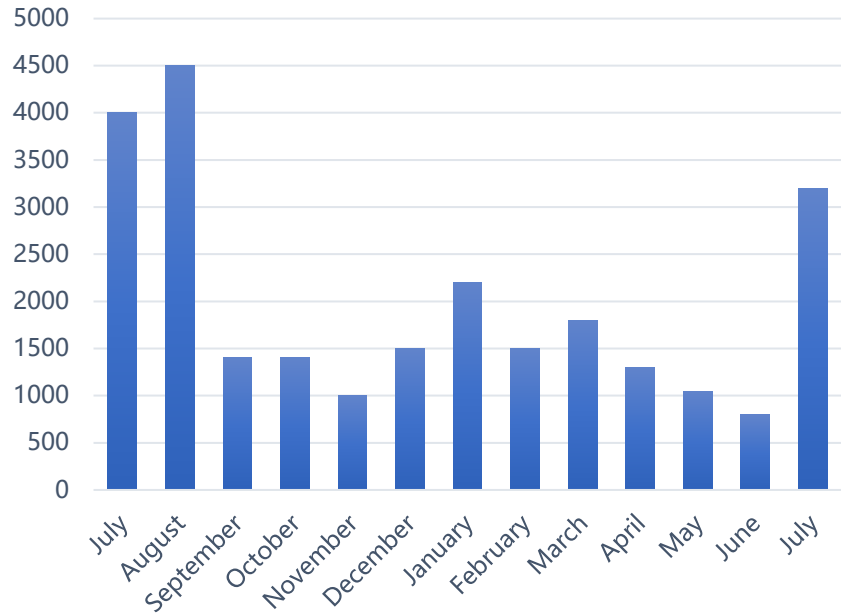


\*89 pcs



# 案例分享-Lease太阳能、无任何费用，年度电费账单从\$6385直降到\$2736

## Chester项目年度电费单



Comparisons	Last Year	This Year
Ave Daily Use(KWH)	119	101
Ave Daily Temp	82	79
Days in Billing Period	33	32
Last 12 months Use(KWH)		21,585
Ave Monthly Use(KWH)		1,799

Account Summary		Amount Due		
Previous Balance			5,826.08	
Payments/Adjustments			0.00	
<b>Balance at Billing on Jul 28 2023</b>			<b>5,826.08</b>	
JCP&L-Consumption			569.88	
JCP&L-Misc. charges			-0.20	
<b>Total Current Charges</b>			<b>569.68</b>	
<b>Amount Due by Aug 10,2023</b>			<b>\$6395.76</b>	
<b>Usage Information for Meter Number L32795697</b>				
July 24 2023 KWH Reading			26,328	
June 23 2023 KWH Reading			23,092	
KWH used			3,236	
<b>Charges from JPC&amp;L</b>				
Customer Charge			3.25	
Basic General Service	3,236KWH	*0.099926	323.36	
Delivery Service Charge	3,236KWH	*0.075176	243.27	
<b>Current Consumption Bill Charges</b>			<b>569.88</b>	
Security Deposit Interest			-0.20	
<b>Total Charge</b>			<b>569.68</b>	
<b>Account Balance by Company</b>				
	<b>Previous Balance</b>	<b>Payments/Adjustments</b>	<b>Current Charges</b>	<b>Amount</b>
JCP&L	4,738.85	0.00	569.68	5,308.53
NRG Retail Solutions	1,087.23	0.00	0.00	1,087.23
<b>Total</b>	<b>5,826.08</b>	<b>0.00</b>	<b>569.68</b>	<b>6,395.76</b>

Year	Monthly Payment
1	\$228
2	\$228
3	\$228
4	\$228
5	\$228
6	\$228
7	\$228
8	\$228
9	\$228
10	\$228
11	\$228
12	\$228
13	\$228
14	\$228
15	\$228
16	\$228
17	\$228
18	\$288
19	\$228
20	\$228
21	\$228
22	\$228
23	\$228
24	\$228
25	\$228

**年度账单\$2736**



# Cash-总金额最低、30%抵税、电费账单降40%

Month	Solar Generation(KWH)	Electricity Consumption Before Solar(KWH)	Utility Bill before solar(\$)	Utility Bill after Solar(\$)	Cumulative Energy Credit(\$)	Estimated Savings(\$)
Jan	357	650	254	119	0	135
Feb	428	800	311	148	0	163
Mar	705	520	204	11	0	193
Apr	806	550	216	4	0	212
May	965	600	196	0	2	196
Jun	997	650	326	0	23	326
Jul	996	500	252	0	43	252
Aug	933	650	326	0	58	326
Sep	782	650	326	0	59	326
Oct	565	420	166	0	62	166
Nov	428	500	196	2	28	194
Dec	377	500	196	-55	0	252

Month	Solar Generation(KWH)	Electricity Consumption Before Solar(KWH)	Utility Bill before solar(\$)	Utility Bill after Solar(\$)	Cumulative Energy Credit(\$)	Estimated Savings(\$)
Jan	617	1165	450	314	0	136
Feb	751	1043	404	266	0	138
Mar	1269	947	367	196	0	171
Apr	1463	973	377	203	0	174
May	1760	927	359	165	0	195
Jun	1837	1388	690	316	0	374
Jul	1831	1762	875	451	0	423
Aug	1700	1762	875	481	0	394
Sep	1400	1309	651	372	0	279
Oct	988	1000	387	223	0	164
Nov	736	1051	407	267	0	139
Dec	641	1391	536	370	0	166



5.2KW 光伏+28KWH电池

项目总价: \$36000

ITC: \$10830

净投入: \$25270

投资回报周期: 8年2个月



9.6KW 光伏+21.9KWH电池 (只安装)

项目总价: \$32600 (不含电池硬件)

ITC: \$9780

净投入: \$22820

投资回报周期: 7年5个月

设备生命周期 (25年) 费用节省: \$52,233

设备生命周期 (25年) 费用节省: \$53,112



赵亮-Will

家电行业头部企业从业13年，美的9年专注北美、苏泊尔4年全球业务  
新能源行业家庭储能从业4年

4月27日

华夏奔腾中文学校

下午15:00-16:30

ROOM: 606

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